

YTC Mission Statement and References

Yarbrough Transfer Company ("YTC") is a specialized carrier serving primarily heavy equipment manufacturers and dealers, fabricators, and contractors. With terminals in Winston-Salem, Charlotte, and Wilmington, NC, YTC is geographically well-positioned to serve the Southeast and Mid-Atlantic regions. YTC is a stable, family owned business that has made its top priorities outstanding customer service, safety, and conservative, fiscally responsible growth. The owners and management believe in a hands-on approach to the daily management of all aspects of the business operations, ranging from maintenance and driver hiring to cash flow management and safety education. We have approximately 70 employees at this time, many of whom are long-term employees and owner operators. For more information, see www.yarbroughtransfer.com.

Our company's mission statement is "Safety, Service, and Professionalism." This mission statement means, among other things, that we focus our efforts on providing the following to our customers:

(1) Customer Service

We offer reliable service and on-time pickups and deliveries. When we encounter the inevitable problem, our operations department is proactive in communicating with our drivers and our customers.

(2) Experience

YTC is experienced, with over 82 years in the trucking industry. Our drivers' average time of service is 5 years, with less than 30% average turnover. Our operations personnel average 11.5 years of service with the company. We know the specialized and heavy haul business.

(3) Accountability

When you call with a question or a problem, you can talk to anyone in our operations department, all of whom are familiar with the status of our fleet through deployment of the most advanced industry technology. YTC is large enough to offer service throughout the southeast, yet we also are family-owned and operated, meaning that we have tight quality control.

(4) Safety

Our organization prides itself on safety. Our ISS/Safersys score presently is 33. Approximately 70% of our drivers are Smith System certified.

(5) Financial Strength

Yarbrough Transfer is strong and conservative fiscally. We have no long-term debt, which allows us to be more flexible in our operations. As a result of our financial stability, we can offer long-term service advantages over many of our competitors.

(6) Prompt Regional Service

With our Winston-Salem, Charlotte, and Wilmington terminals, we offer quick-turnaround service for North Carolina, South Carolina and Virginia.